ORMAMED SH.P.K

COMPANY PROFILE

Medical technology. Regional distribution.

Distributor of Medical Devices

An Albanian company connecting healthcare professionals with international medical technology, with a focus on ophthalmology and ENT.

BASED IN TIRANA

A focused portfolio. A regional outlook.

Albania · Kosovo
North Macedonia · Montenegro



From import to market.

A focused distributor supporting the commercial and operational work behind medical device supply.

ORMAMED SH.P.K.

Established in 2024

Based in Tirana, ORMAMED imports and distributes medical devices, equipment and consumables. Our portfolio began in ophthalmology and has expanded into ENT, combining everyday surgical supplies with specialised equipment.

Our work spans Albania, Kosovo, North Macedonia and Montenegro. Product scope and distribution rights are agreed separately with each manufacturer and for each territory.

01

Import & registration coordination

Manufacturer documentation, product registration coordination, customs preparation and import logistics.

02

Sales & market development

Direct customer relationships, product enquiries, quotations, tender preparation and feedback from healthcare professionals.

03

Supply & delivery coordination

Order planning, supplier follow-up, stock and transport coordination, and communication on product availability.

04

Training & technical coordination

Coordination of manufacturer training and product introduction, with independent technical support arrangements where required.

Ophthalmic surgical supply.

Complementary products for lens implantation and ophthalmic surgery.

Intraocular lenses



Cristalens offers a range of intraocular lenses, including monofocal, toric and presbyopia-correcting options. The ORMAMED portfolio includes CLARE and ARTIS lens families.

Ophthalmic viscoelastics



Phibio VisOcu ophthalmic viscoelastics complement the lens portfolio, with sodium hyaluronate and HPMC product ranges.

IOL delivery systems



ODC Industries injectors and cartridges support intraocular lens delivery. Product and cartridge selection is confirmed against the intended lens and manufacturer guidance.

Riboflavin for cross-linking.

VibeX Rapid™ complements our ophthalmic surgical portfolio.

optohellas

VibeX Rapid™

AVEDRO / GLAUKOS



Supplied through Optohellas

ORMAMED distributes VibeX Rapid™, a riboflavin solution for epithelium-off corneal cross-linking, supplied through Optohellas. The product is part of the Avedro / Glaukos riboflavin range.

Official product information

Product image: Glaukos. Optohellas is identified as the supplier.

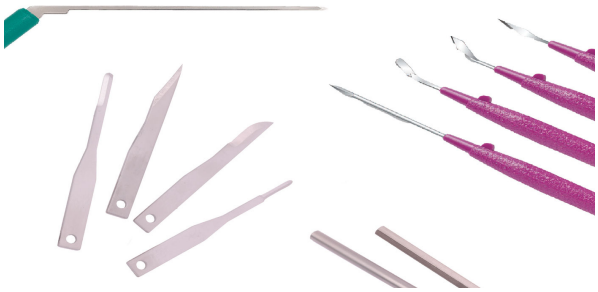
Instruments and endoscopy.

Surgical cutting products and ENT visualisation systems extend our clinical focus.

Surgistar™
The Cutting Edge of Tomorrow

Knives, blades & trephines

Surgistar surgical products include knives, blades, trephines, cannulas and instruments. Our approach is to match the product range to the surgeon’s requirements and the intended procedure.



XION medical

ENT endoscopy systems

XION Medical endoscopic imaging platforms support ENT examination and surgery. ORMAMED coordinates equipment enquiries, configuration discussions and supplier communication for product introduction.



Availability, specifications and documentation are confirmed for each product and market.

Congresses & partnerships.

Our participation in international congresses and professional meetings.





ESCRS London 2026 · Cristalens stand and congress venue.

2026	**ESCRS Congress**	London
2026	**ZEISS User Meeting**	Istanbul
2026	**European ORL-HNS Congress**	Gothenburg
2025	**ESCRS Congress**	Copenhagen
2024	**ESCRS Congress**	Barcelona

We meet partners to discuss product developments, local market needs and training, and to explore complementary additions to the ORMAMED portfolio.

Let’s work together.

For product enquiries, distribution opportunities and manufacturer partnerships.

A direct point of contact

For manufacturers: share your portfolio, distribution requirements and training support. For healthcare organisations: contact us for product information, availability and quotations.

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